## **Financial Highlights**

As of or for the year ended December 31, (in millions, except per share, ratio data and headcount)		2014		2013
Reported basis <sup>(a)</sup>				
Total net revenue	\$	94,205	\$	96,606
Total noninterest expense		61,274		70,467
Pre-provision profit		32,931		26,139
Provision for credit losses		3,139		225
Net income	\$	21,762	\$	17,923
Per common share data				
Net income per share:				
Basic	\$	5.34	\$	4.39
Diluted		5.29		4.35
Cash dividends declared		1.58		1.44
Book value		57.07		53.25
Tangible book value <sup>(b)</sup>		44.69		40.81
Selected ratios				
Return on common equity		10%		99
Return on tangible common equity <sup>(b)</sup>		13		11
Common equity Tier 1 ("CET1") capital ratio <sup>(c)</sup>		10.2		10.7
Tier 1 capital ratio <sup>(c)</sup>		11.6		11.9
Total capital ratio <sup>(c)</sup>		13.1		14.4
Selected balance sheet data (period-end)				
Loans	\$	757,336	\$	738,418
Total assets	2	<b>2,573,126</b> 2,415,68		,415,689
Deposits	<b>1,363,427</b> 1,287,76		,287,765	
Total stockholders' equity		232,065		211,178
Headcount		241,359		251,196

(a) Results are presented in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), except where otherwise noted.

(b) Non-GAAP financial measure. For further discussion, see "Explanation and Reconciliation of the Firm's Use of Non-GAAP Financial Measures" in this Annual Report.

(c) Basel III Transitional rules became effective on January 1, 2014; prior period data is based on Basel I rules. As of December 31, 2014, the ratios presented are calculated under the Basel III Advanced Transitional Approach. CET1 capital under Basel III replaced Tier 1 common capital under Basel I. Prior to Basel III becoming effective, Tier 1 common capital under Basel I was a non-GAAP financial measure. For further discussion, see "Regulatory capital" in this Annual Report.

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